

June 2011

EVENTS

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Prepare Your Network for IPv6 with Expert Cricket Liu
[June 7th - Philadelphia, PA](#)

Network Visibility and Control with Riverbed Cascade
[June 7th - Philadelphia, PA](#)

AICUP Joint Meeting & Golf Outing
[June 15-16th - York, PA](#)

Blue Coat - Higher Ed. Series: What's On Your Network?
[June 21st - Webinar](#)

Brocade Lunch n' Learn - IPv6 Application Transitions
[June 22nd - King of Prussia, PA](#)

iPad for the Enterprise
[July 19th - Philadelphia, PA](#)
[July 26th - Princeton, NJ](#)
TBD - Harrisburg, PA

TECH TIPS:

It's All About Metrics

Assumptions can be dangerous things - metrics, information regarding the functioning of your systems collected over time, are essential to proactive systems and issues management. The speedometer on your car is "point in time" data collection - look to systems that collect data and store them over time, review the information regularly, invest in tools to gather and present useful information in a timely

What's New at Comm Solutions?

Comm Solutions is now an Authorized Palo Alto Training Center

Palo Alto Networks partners with Comm Solutions for Training and Education. We are an Authorized Training Center and offer a neutral learning environment that meets the needs of clients and end-users alike. Students attending Palo Alto Networks classes will receive the approved Palo Alto Networks course curriculum and course materials that prepare students for accreditation.
[Read more here.](#)



Palo Alto Networks Firewall Policy Design and Implementation (PAN-EDU 201)

Tuesday 9/13/11 and Wednesday 9/14/11
Tuesday 12/6/11 and Wednesday 12/7/11
Tuesday 3/6/12 and Wednesday 3/7/12

Palo Alto Networks Firewall Advanced Troubleshooting (PAN-EDU 301)

Thursday 9/15/11
Thursday 12/8/11
Thursday 3/8/12

[Click Here](#) to register for an upcoming class!

Comm Solutions is now an Aruba Networks Deployment Partner

ServiceEdge is a network of Aruba deployment partners providing design, deployment, troubleshooting and consulting support for Aruba Networks solutions. Comm Solutions supports the following services:



- Wireless Surveys
- Secure Wireless Design
- Outdoor/Mesh Wireless
- Secure Wireless Installations
- Secure Guest Access
- Wireless Voice
- Security Audit
- Troubleshooting and Maintenance
- Helpdesk and Staffing Solutions

Also, don't forget about our Aruba CommCare offering - a customizable service offering -to fit your needs- designed to keep your company up-to-date and prevent costly downtime.

manner.

Fixed target Rules and Location Awareness in Steelhead Mobile

The Location Awareness feature introduced in Steelhead Mobile 2.0 includes a latency-based awareness feature that allows the mobile client to decide whether to optimize based on the latency to the Steelhead. Latency-based location awareness is only supported when an auto-discovery rule is used for optimization by the client. Fixed-target rules supersede this feature, so it will not work for traffic where fixed-target rules are used by the client. For example, if the server-side Steelhead is configured out-of-path, it uses the fixed-target rule regardless of the latency to the Steelhead.

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Featured Solution

Network Appliance: NetApp SAN Storage - and backup?

Did you know that NetApp, one of the premiere Storage Area Networking companies in the market, was named as a Visionary in the 2011 Gartner Magic Quadrant (MQ) for Disk-Based Backup/Recovery?



This year (2011) Gartner renamed the Backup/Recovery Software MQ to Disk-Based Backup/Recovery - why? Because the market is changing and by 2014, according to Gartner, 80% of the market will select dedicated disk and software-based solutions over VTL while the IDC shows the traditional tape market falling from 11.9% of the external storage market to 4.6%.

How does a SAN company traditionally known for it's hardware SAN filers make the MQ for backup/recovery along side of traditional software houses? Integrated data protection technologies such as Snapshots, deduplication, replication, SnapVault (D2D), SyncSort and a comprehensive solution vision is how.

In a disaster reducing complexity can lead to better, faster outcomes and integrated solutions - such as those from NetApp - help reduce the level of complexity. With a Gartner estimate that 10-50% of all tape restores fail the availability and performance of disk based backup and recovery operations, especially those from NetApp, are hard to ignore.

Storing your data is important, the ability to recover it - in a timely manner, with full fidelity, to the point where it's useful without excessive loss, at the site-service-system or file level - is critical.

Comm Solutions is proud to partner with NetApp - ask us for more information today!

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